



THE
STAFFING EXCHANGE
AFFORDABLE HEALTHCARE FOR THE STAFFING INDUSTRY

THERE IS SAFETY IN NUMBERS

- ✓ Medical Benefits Purchasing Coalition
- ✓ Exclusively For Staffing Firms
- ✓ Focus Is On Coalition Performance
- ✓ Domestically Domiciled (VT)
- ✓ Private Company
- ✓ Headquarters: Burlington, MA

RESULTS















Year	Renewal ¹	Premium Returned ²
2022	0.0%	25% ³
2021	-0.4%	28%
2020	2.6%	46%
2019	3.1%	26%
2018	2.1%	21%
2017	0.0%	36%
2016	1.5%	32%

¹ Overall Renewal Increase of Pool

² Percentage of Stop Loss Premium Returned

³ Estimate as of 6/30/2022

FUNDING COMPARISON

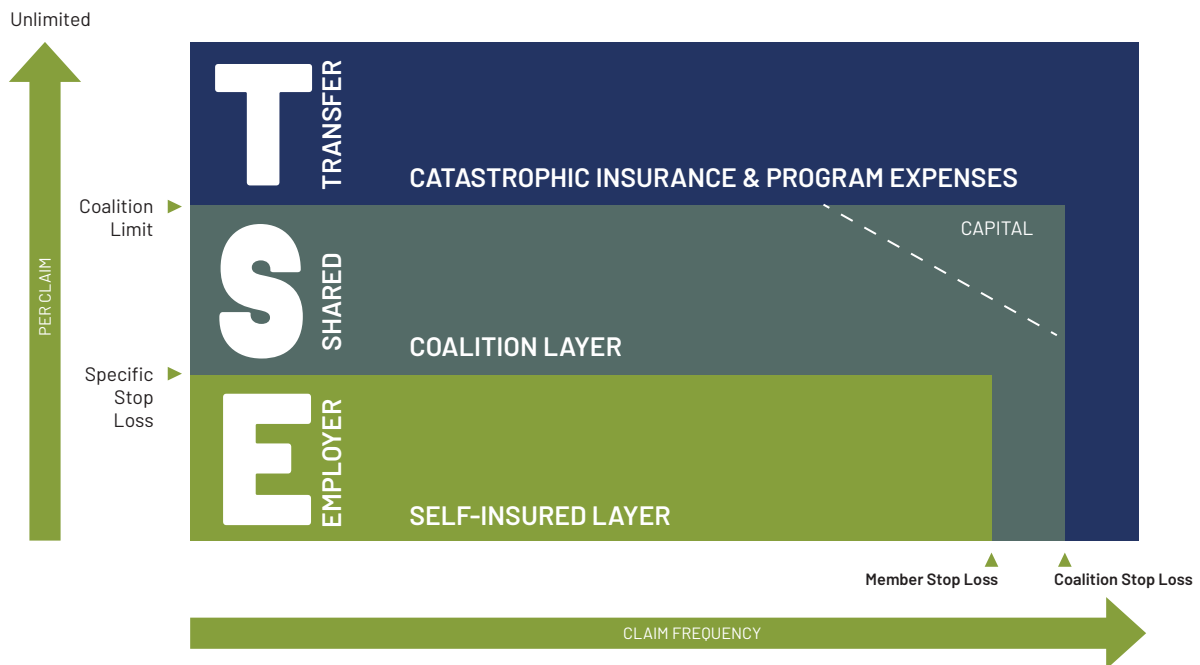
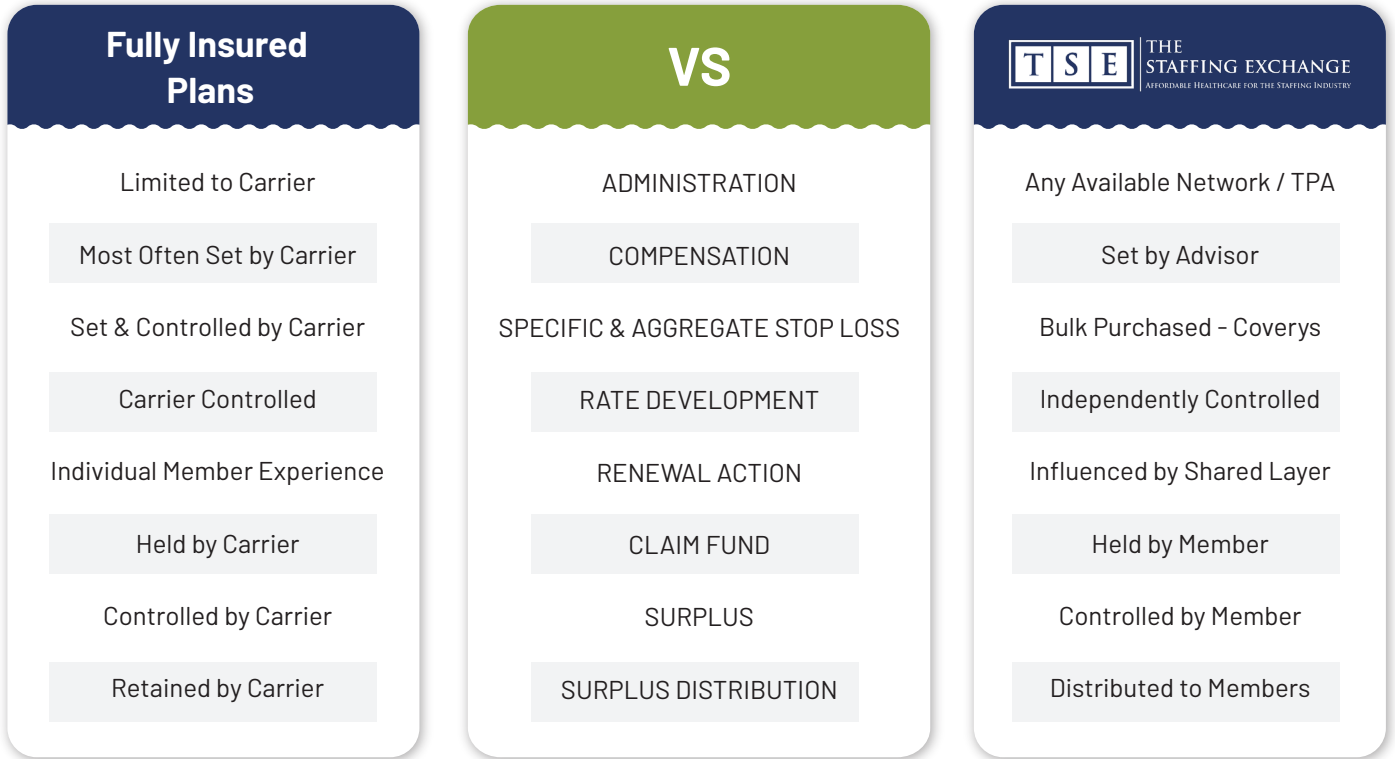
	TSE	Stand Alone Self-Funding	Fully Insured Funding
Predictable monthly premiums set annually			
Lower administrative costs			
Only pay actual claims, plus fixed expenses			
Greater flexibility in plan design, claim eligibility, and state mandates			
Eliminate premium taxes			
Shared layer experience influences individual renewals			
Shared layer premiums managed to a 70% loss ratio			
No laser option available at renewal			
Unused premiums distributed annually ⁴			

⁴ of the Shared Layer

There is STRENGTH in Numbers

Reduce your healthcare insurance costs while maintaining all of your own flexibility and freedom of choice.

HOW IT WORKS





THE
STAFFING EXCHANGE
AFFORDABLE HEALTHCARE FOR THE STAFFING INDUSTRY

Redefining Self-Funding

The Staffing Exchange is a real solution, delivering affordable healthcare to the staffing industry. This proven, advisor-driven program leverages TSE's bulk purchasing power; providing greater control and transparency.



Control

Choose the plan design, network & funding options



Full Transparency

Access to all claims data



Stop Loss

Guaranteed renewable, No new laser options available at renewal



Surplus

100% controlled by member



Proven Track Record

Record of renewals consistently below industry average

Available TSE networks based on group size and location

Aetna | Blue Cross | Cigna | UHC/UMR | Select TPAs

To learn more about self-funding through The Staffing Exchange purchasing coalition, please contact:

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